

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

Insurer: ECGC Limited

Date : 31.03.2019

Registration No. 124

Date of Registration : 27th Sept. 2002

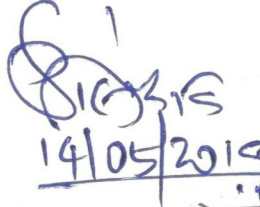
(Premium ₹ in Lakhs)

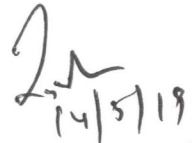
Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same Quarter Previous Year		Up to the period		Same period of previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks	2	3.06	0	0.00	2	4.04	0	0.00
3	Corporate Agents -Others								
4	Brokers	89	3,729.44	80	1,712.15	315	9,452.59	212	5,112.81
5	Micro Agents								
6	Direct Business	1,401	7,744.08	1,337	8,588.00	5,069	31,768.88	3,692	31,721.37
	Total (A)								
1	Referral (B)								
	Grand Total (A+B)	1,492	11,476.58	1,417	10,300.15	5,386	41,225.51	3,904	36,834.18

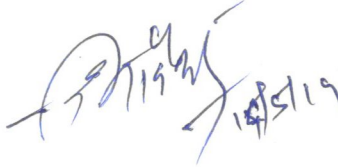
Notes:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold

ECGC Portal: <https://www.ecgc.in>


 14/05/2019
 चंद्रशेखर प्र. भालेराव
 Chandrashekhar P. Bhalerao
 क.सं./Emp. No. 943
 M (NMD)


 14/5/19
 AGM (NMD) जमनानी
 Rajesh M. Jhamnani
 क.सं. Emp. No. 551


 14/5/19
 GM (NMD)
 शिवाजी एम. नार्वेकर
 Shivaji M. Narvekar
 क.सं./Emp. No. 444